National Payment Switch



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Agenda

> Concept of Payment Switch

- Retail Payments
- The current payment landscape
- The case for a National Payment Switch

> Key Benefits

- For Customers
- For Operators
- > Value added services

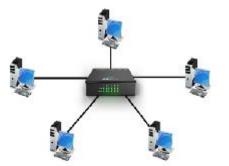


What is a switch?

> It is not a power switch



> It has a network switch connotation



A device where messages are centrally routed

A Switch is a central <u>domestic</u> point where all electronic payment messages will be routed from one bank to another.



National Payment Switch

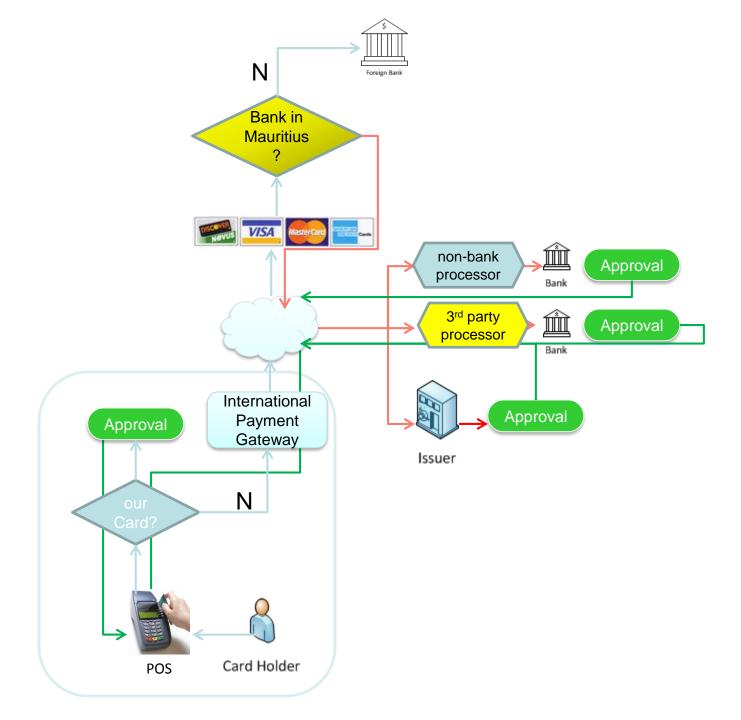
National Payment Switch

Card Payment System (CPS) Instant Payment System (IPS)

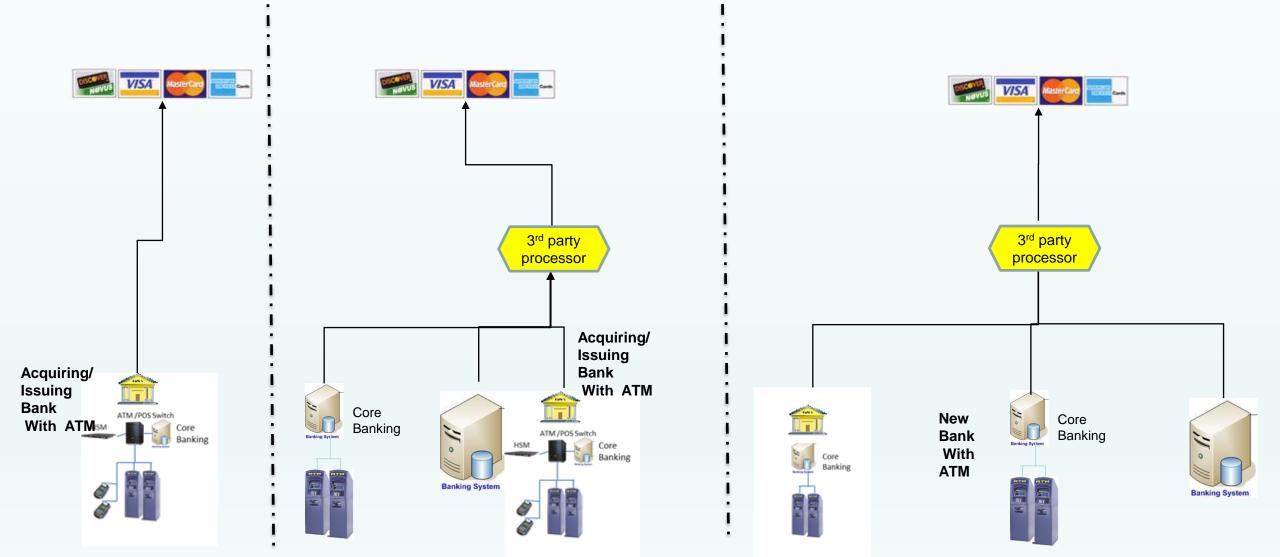


Retail payments

- > Cash, cheques, cards and mobile payments
- Cash in circulation
 - Rs 36.4 billion
- > Cheques
 - 4.1 million cheques for value Rs254 billion per year
- > Card payments
 - At POS: Rs69 billion per year
 - Cash withdrawal at ATM: Rs 102 billion per year



The current card payment landscape

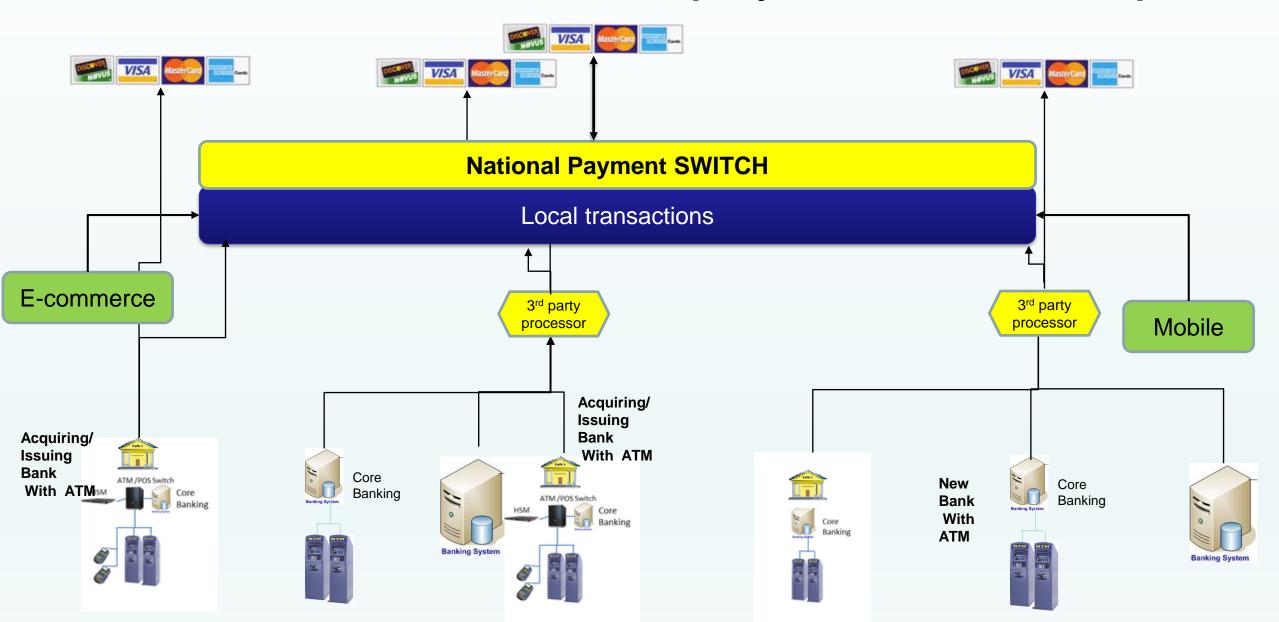


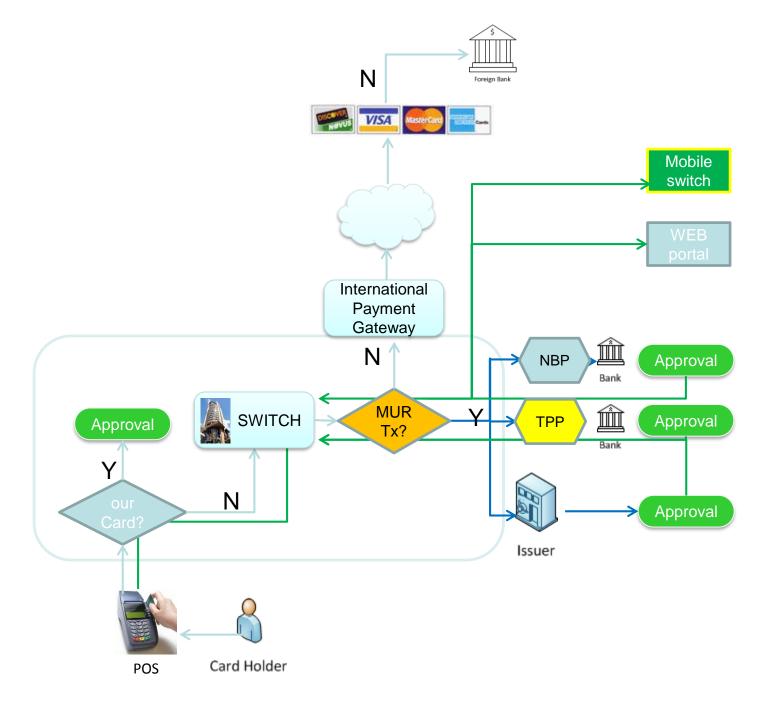


Current retail payment setup

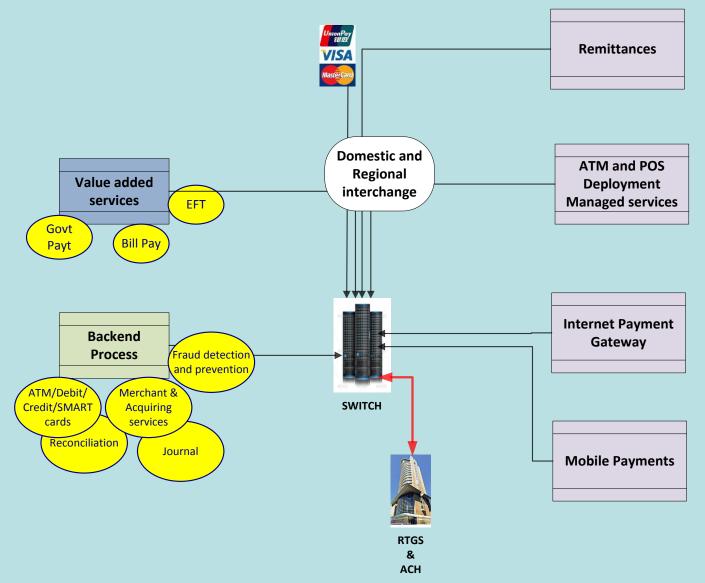
- Silo Approach
- Institutions operate on a 'stand-alone' setup
- Multiplication of resources: network, terminals as well as support services
- Fees are paid to card schemes for MUR transactions in USD
- Direct involvement with card schemes result in royalty fees being paid multiple times
- Barriers to entry for new banks
- Does not cater for the integration of electronic payments made through other means
- Challenging for Government

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The digital payment landscape



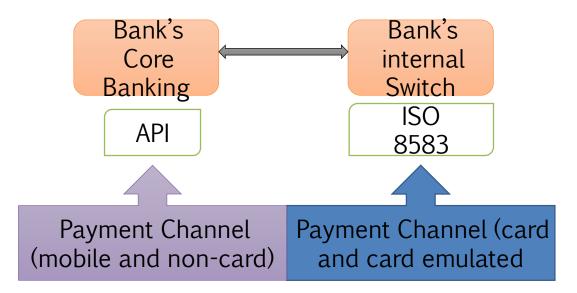


National Payment Switch Concept

- > Streamlined process
- > Economies of scale
- Optimized use of resources
- > Level playing field for banks and new players
- Switching of mobile payment transaction and e-payment gateways
- > Increase electronic transactions and reduce cash issuance
- > Low cost sharing of ATMS
- Room for added services (National Card, Pre-paid cards, pension cards, fidelity cards, etc.)

The National Payment Switch – Instant Payment System

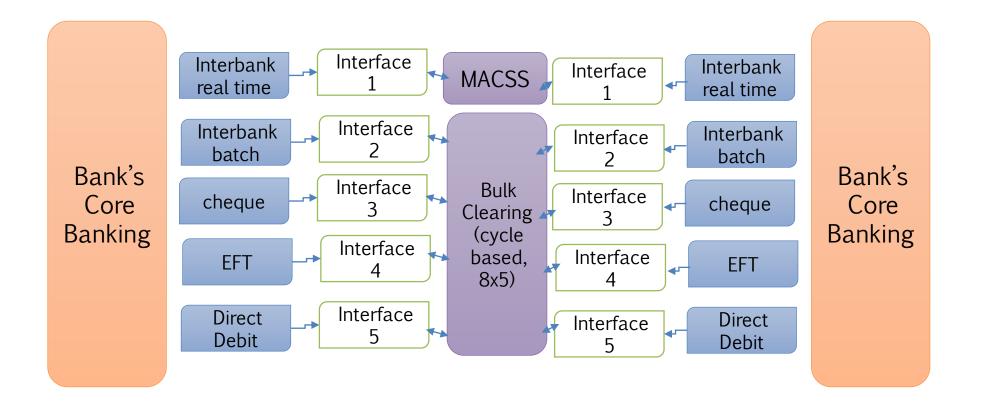
- One of the objectives of the NPS inter-bank switching platform for various payment channels
 - Switch was designed on the ISO 8385 message format (card messages)
 - Demand from banks to have direct interface with core banking







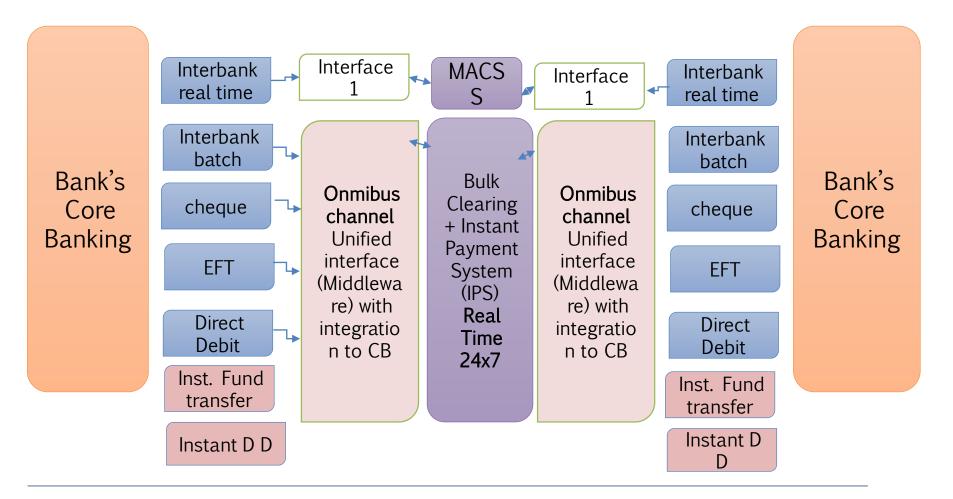
Current landscape







Proposed landscape







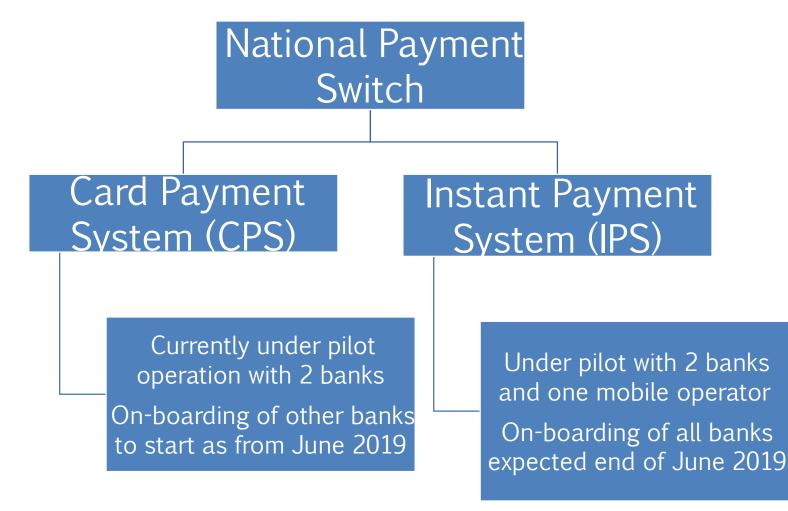
Main features

- > Real time, 24x7 instant fund transfer system
- Standard interface with all banks to ensure standard response times.
- > Real time direct debit and direct credits
- > Payment by alias
- > An implementation of the European PSD2
- Rapid integration with any Core Banking to be carried out by the service provider





National Payment Switch – complete picture





Benefits of the NPS

- > Common state of the art technology
- Direct interface with Bank's Clearing System (reduce concomitant floats)
- > Unified interface to International Payment Networks
- > Differential pricing for Debit and Credit cards
- Standardised fee structure
- Standard operating rules set by BOM
- Reduce infrastructure acquisition, ownership or participation costs for all players
- Reduction in merchant fees and POS installation costs

Value added services of the NPS

- > Revenue Generation opportunities
 - POS become active devices and merchants to propose switch supported payment services such as phone cards, gift card trees
- > Administrative efficiencies
 - Centralized reporting, integrated POS
- > Low cost sharing of ATMs
- > National Cards and Store Value
 - Pension cards, transport cards and other social benefits
- > Digital integration services



Benefits to corporates

- Shift from a product centric to customer centric approach
- Ability to choose the service of another operator without changing bank
- Wider choice of payment options Direct Credit and Direct Debits, Instant Credit and Debits
- > Bill payments, Person to Person payments
- Wider choice of payment acceptance options (POS, QR code, online payment gateways)
- Avenue for other players such as POS providers, network providers, value added switch enabled services



Thank you

> Questions