|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Company |  | | | VAT Number |  | |
| Contact |  | Email |  | | Mobile: |  |
| Products manufactured |  | | | | Website: | |

1. Do you confirm to send your products for sale during D2020?

Yes □ No □

1. Have you ever participated in any Event / Trade Fair in the Middle East?

Yes □ No □ If yes, which event and what has been the outcome?

……………………………………………………………………………………………………………………………………………………………

1. Are you willing to participate in a Buyers Sellers Meeting during the Expo for B2B meetings?

Yes □ No □

1. Kindly select **all that are appropriate** for your products:
   1. Products are wholly produced in the Republic of Mauritius □
   2. Products are imported and packed in the Republic of Mauritius □
   3. Products are imported and undergo a value addition of at least 35% □
   4. Products undergo less than 35% value addition □
2. Please list all the raw materials imported for each of your product you intend to promote during the Expo:

|  |  |  |
| --- | --- | --- |
| **Product** | **Raw Materials** | **Countries** |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

1. Are your products already registered in the UAE?

Yes □ No □ Remarks: ……………………………………………….

1. Please give an indication of your trend of exports & turnover:

|  |  |  |  |
| --- | --- | --- | --- |
|  | **2016** | **2017** | **2018** |
| Turnover (Rs) |  |  |  |
| Export (Rs) |  |  |  |
| Main countries of export |  |  |  |

1. Please update table below regarding the products you want to promote in D2020 and clearly indicate your capacity w.r.t the Middle East

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **HS Code** | **Product** | **Monthly Capacity (Kg/pcs)** | **Monthly Actual Production**  **(Kg/Pcs)** | **Qty you can export to Middle East / Month**  **(Kg/Pcs)** | **Value you can export to Middle East (Rs) / Month** |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

Remarks: ………………………………………………………………………………………………………………………………

1. Please indicate the type of use and application of your products (processing, transformation, retail etc)

…………………………………………………………………………………………………………………………………………………………………..

1. Which type of buyers are you targeting?

Food Processors □ Distributor □ Wholesaler □ Supermarket □

Restaurants □ Retailer □ Catering companies □ Others: …………………………….

1. Are your packaging & labelling in conformity to the requirements in Dubai & Middle East?

Yes □ No □ Do not know □ Remarks: ………………………………………………

If no, are you ready to change/adapt to market requirements? Yes □ No □

1. Please give more details on the type of certification you have:

Halal □ HACCP □ ISO 9001 □ BRC □ Others: …………………………………………..

Others, please specify: ……………………………………………………………………….

1. Company brief

|  |
| --- |
| D2020 is looking to promote ethical shopping/consumerism. Please briefly tell us about the products you plan to sell that are reflective of your culture and endorse ethical shopping and sustainability. |
|  |

1. Please update the table below for your products to be on sale:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **HS CODE**  **(8 digits)** | **Product** | **Process Flow (please describe the process)** | **Material/ Composition/ Fabrication/ Ingredients** | **Insert a photo of your product** | **Recommended Retail Price per Product (AED)** |
|  |  |  |  |  | FOB:  CIF:  Retail Price:  Quantity for Sale: |
|  |  |  |  |  | FOB:  CIF:  Retail Price:  Quantity for Sale: |
|  |  |  |  |  | FOB:  CIF:  Retail Price:  Quantity for Sale: |
|  |  |  |  |  | FOB:  CIF:  Retail Price:  Quantity for Sale: |
|  |  |  |  |  | FOB:  CIF:  Retail Price:  Quantity for Sale: |

1. Do you intend to have your products distributed as giveaways (for free) during the Expo and major events to be planned at D2020?

Yes □ No □ Which product (attach photo): ………………………………………………………………

Please indicate when you would like to have the distribution and quantity to be distributed: ……………………

……………………………………………………………………………………………………………………………………………………………………

1. Do your products have barcode for the retail Point-of-Sale System?

Yes □ No □

1. Have you read the Commercial Guide developed for Expo 2020 Dubai?

Yes □ No □

1. Any general remarks/clarification required:

……………………………………………………………………………………………………………………………………………………………………

……………………………………………………………………………………………………………………………………………………………………

Reminder: Kindly ensure to attach all relevant documents:

* Certificate (HACCP, ISO etc.)
* Photos of products
* BRN & Certificate of incorporation
* Financial Statement

Name: …………………………………………………. Signature: ……………………………………………

Date: …………………………………………………… Company Seal: